

3rd

annual meeting of ASFEE

(French Experimental Economics Association)

MONTPELLIER - FRANCE

may 31

to

june 2, 2012

Plenary speakers

WERNER GÜTH

Max Planck Institute of Economics, Germany

PETER WAKKER

Erasmus University, Rotterdam, The Netherlands

www.lameta.univ-montp1.fr/asfee2012



organized by the LAMETA

DETAILED PROGRAM

THURSDAY, MAY 31

9:00AM – 11:00AM - MAISON DES ETUDIANTS

- 9:00am – 9:35am Welcome and Coffee
- 9:35am – 9:45am Welcome by ASFEE president and LAMETA director
- 9:45am – 10:30am Plenary speaker
Peter Wakker : « Using Prospect Theory to Analyze new Risks (Ambiguity) in a Large Representation Sample and to Explain Real Investment Decisions »

~~~ Coffee break ~~~

11:00AM – 12:30PM - 3<sup>RD</sup> FLOOR OF FACULTY OF ECONOMICS

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## Session 1 : Individual choice (Room 316)

- Lisette Ibanez « *Do immediate emotions impact on pro-social behavior ?* »
- Lei Mao « *Losing Face - An Experiment on Self-Image and Image Reciprocity* »
- Katerina Straznicka « *Inter-temporal stability of risk preferences?* »

## Session 2: Lies (Room 317)

- Alec Sproten « *Age differences in the reaction to incentives – do older people avoid competition ?* »
- Jeroen van de Ven « *Buying lies: The effects of interaction and context on the ability to detect deceit* »
- Radu Vranceanu « *The Value of Lies in an Ultimatum Game with Imperfect Information* »

## Session 3 : Risk and Time (Room 318)

- Emmanuel Kemel « *Investigating experienced preferences under risk: Money versus Time* »
- Olivier L'Haridon « *Measuring Discounting: A Comparison of Models* »
- Sandro Stoffel « *Endogenous risk of destruction in an inter-generational common pool resource game* »

12:30PM – 2:00PM - MAISON DES ETUDIANTS

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Lunch - Traiteur des Garrigues

**2:00PM – 3:30PM - 3<sup>RD</sup> FLOOR OF FACULTY OF ECONOMICS**

**Session 4: Incentives - Room 316**

- Charles Bellemare « *Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment* »
- Enrico Diecidue « *No Aspiration to Win: An Experimental Test of the Aspiration Level Model* »
- Guillaume Hollard « *Bridging the gap between actions and beliefs in an experimental game* »

**Session 5 : Risk 1 - Room 317**

- Douadia Bougherara « *Eliciting farmers' risk and ambiguity preferences in the loss and gain domains* »
- Marco Castillo « *Identifying the Preferences of the Poor: Evidence from Peru* »
- Antoine Nebout « *When allais meets Ulysses: dynamic axioms and the common ratio effect* »

**Session 6 : Social Preferences 1 - Room 318**

- Pierre Garrouste « *Are 'regard by others' and 'regard for others' complements or substitutes ? An experimental investigation in an ultimatum game* »
- Fabrice Le Lec « *Testing game theory without the social preference confound* »
- Annika Mueller « *In the public eye – Distributional choices in rural Malawi under complete and incomplete information* »

~~~ Coffee break ~~~

4:00PM – 5:30PM - 3RD FLOOR OF FACULTY OF ECONOMICS

Session 7 : Common pool resources - Room 315

- Raphaële Preget « *Who are the voluntary leaders ? Experimental evidence from a sequential contribution game* »
- Oussama Rhouma « *Endogenous group formation and commons pools resources: An experimental study of the capacity of alliances to solve CPR dilemma* »
- Sandro Stoffel « *Reciprocity and communication in an inter-generational common pool resource game* »

Session 8 : Communication, Room 316

- Mathieu Désolé « *Mieux contrôler la communication entre les joueurs : effet de l'argumentation sur les décisions* »
- Toshiji Kawagoe « *An Experimental Study of E-mail Games with Strategic Information Transmission and Communication Cost* »
- Krista Jabs Saral « *Does Team Telecommuting Affect Productivity? An Experiment* »

Session 9 : Cooperation - Room 317

- Karin Berlien « *Relation entre Confiance, Coopération et Connectivité social : Évidence expérimentale à Chili* »
- Alexis Garapin « *Intrinsic Motivation and Extrinsic Incentives to cooperate in a sequential resource sharing problem* »
- Hamet Sarr « *Cooperation in Average Pigouvian Tax: the size and the fear of getting the sucker's payoff effects* »

Session 10 : WTP/WTA - Room 318

- Céline Astruc « *Eliciting willingness to pay for an innovative product: The electric car in a field experiment* »
- Serge Blondel « *The fair price of apples* »
- Benoît Tarrow « *On attitude towards choice: Some experimental evidence of choice aversion* »

5:30PM – 6:00PM - MAISON DES ÉTUDIANTS

~~~ Coffee break ~~~

**6:00PM – 7:30PM – MAISON DES ETUDIANTS**

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*Round-table: « Economic experiments and professional experience »*

*Panelists: Céline Astruc (Renault), Isabelle Boutrolle (Danone), Valérie Lesgards (EDF), Anne Ray (Crédit Suisse)*

*Moderator: Bernard Ruffieux*

**FRIDAY, JUNE 1**

**8:45AM – 10:30AM - MAISON DES ETUDIANTS**

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8:45am – 9:15am Welcome and Coffee

9:15am – 10:00am Plenary speaker

**Werner Güth** : « *Fair Institutional Arrangements – Axiomatic Characterization and Experimental Evidence* »

~~~ Coffee break ~~~

10:30AM – 12:30PM - 3RD FLOOR OF FACULTY OF ECONOMICS

Session 11 : Gender - Room 316

- David Masclet « *Gender Differences in (Non) Competitive Environments: A New Experimental Evidence* »
- Arnaud Tognetti « *Sexual selection of cooperative behavior* »
- Marie Claire Villeval « *Do Women Prefer a Co-operative Work Environment?* »

Session 12 : Methodology - Room 317

- Georgio Coricelli « *Revealing mental processes in game playing: An Eye-tracking study* »
- Ronald Harstad « *Behavioral Efficiency : Methodology, Definition, Demonstrations* »
- Sabine Kroger « *Heterogeneous productivity in voluntary public good provision - An experimental analysis -* »
- Christian Schmidt « *Interintention and interactions: A neuroeconomic perspective* »

Session 13 : Risk 2 – Room 318

- Louis Lévy-Garboua « *Information and Repeated Decisions from Experience Under Risk: an inquiry into bounded rationality* »
- Ragan Petrie « *Rationality and risk preferences of children* »
- Laetitia Placido « *Ambiguity and compound risk attitudes: an experiment* »
- Chris Starmer « *On the explanatory value of preference imprecision* »

12:30PM – 2:00PM - UNIVERSITY RESTAURANT

Lunch

2:00PM – 3:30PM - 3RD FLOOR OF FACULTY OF ECONOMICS

Session 14 : Ambiguity - Room 316

- John Hey « *Non-Multiple Prior Models of Decision Making Under Ambiguity: experimental evidence* »
- Anisa Shyti « *Entrepreneurial choice under ambiguity and the overconfidence bias* »
- Sandro Stoffel « *Ambiguity in a destructive CPR game* »

Session 15 : Trust - Room 317

- Giuseppe Attanasi « *An experiment on resource and welfare division through a modified trust game* »
- Fabio Galeotti « *What Happens If You Single Out? An Experiment* »
- M'Hamed Helitim « *Trust reciprocity and fairness in individual-group interaction* »

Session 16 : Labour - Room 318

- Olivier Armantier « *Framing of Incentives and Effort Provision* »
- Ahmed Ennasri « *Gender wage gap in the lab: difference of productivity or discrimination?* »
- Jean-Louis Rullière « *Self-Confidence and teamwork: an experimental test* »

~~~ **Coffee break** ~~~



**4:00PM – 5:30PM - 3<sup>RD</sup> FLOOR OF FACULTY OF ECONOMICS**

**Session 17 : Finance - Room 316**

- Mohamed El-Komi      « *Bank-Insured RoSCA for Microfinance: Experimental Evidence in Poor Egyptian Villages* »
- Nobuyuki Hanaki      « *Individual irrationality and lack of common knowledge of rationality: Evidence from price forecasts in experimental asset markets with and without rational robot traders* »
- Stéphane Robin      « *An experimental study of investment incentives mechanisms in the electricity industry* »

**Session 18 : Auctions and Votes - Room 317**

- François Cochard      « *Right-Of-First-Refusal vs. First-price sealed-bid auction: Experimental Evidence* »
- Herrade Igersheim      « *Experiment of approval voting and range voting during the 2012 French Presidential Elections. First results* »
- Laurent Waroquier      « *The impact of an ecologically motivated bonus/malus system on transport choices* »

**Session 19 : Sanctions and Rewards - Room 318**

- Zhixin Dai      « *Intermittent Sanctions and Cooperation in a Public Good Game* »
- Glenn Dutcher      « *Reward, punishment, or both? An experimental investigation of three tournament mechanisms* »
- Yolande Hiriart      « *Relative Performance of Liability Rules: Experimental Evidence* »

**8:00PM – ... - RESTAURANT « L'INSENSÉ »**

**Gala dinner**

**SATURDAY, JUNE 2**

**9:45AM – 10:15AM - 3<sup>RD</sup> FLOOR OF FACULTY OF ECONOMICS**

~~~ Welcome and coffee ~~~

10:15AM – 11:45AM – 3RD FLOOR OF FACULTY OF ECONOMICS

Session 20 : Public Goods - Room 316

- David Masclet « *Emotions and Punishment in Public Good Experiments* »
- Benjamin Pelloux « *The Dynamic Development of Social Ties: A Theoretical Model and Its Application to a Public Good Experiment* »
- Michael Pickhardt « *Pareto-optimality in Linear Public Goods Experiments* »

Session 21 : Risk 3 - Room 317

- Mohamed Ali Bchir « *Identifying the behavioural effects of background risk: a field experiment* »
- Thomas Epper « *Reference Dependence or Asset Integration? A Test of Competing Hypotheses for Choice under Risk* »
- Hela Maafi « *Preference Reversals and Range Effects* »

Session 22 : Social Preferences 2 - Room 318

- Insaf Bekir « *Do You Prefer Having More or More than Others? Comparing Evidence from hypothetical surveys and laboratory experiments* »
- Carmen Pasca « *Chance vs choice: eliciting attitudes to fairness trade-offs* »
- Anders Poulsen « *Efficiency, Equality, and Labels* »